

# Supply Chain Evolution Self-Assessment

1	Does your organization have a clear mission, vision, and goals?	<input type="radio"/> Yes <input type="radio"/> No
2	Is your organization customer focused?	<input type="radio"/> Yes <input type="radio"/> No
3	How does your organization undertake activities?	<input type="radio"/> Impulsively <input type="radio"/> Based on a well thought-out plan
4	How does your organization operate?	<input type="radio"/> Functional Silos <input type="radio"/> Cross-functional Business processes <input type="radio"/> Business processes that extend beyond your organization to include suppliers and/or customers
5	How would you characterize your organization's interactions with suppliers and/or customers?	<input type="radio"/> Transactional <input type="radio"/> On-Going Relationship <input type="radio"/> Collaborative
6	What technologies enable your organization? (more than one may apply)	<input type="radio"/> Spreadsheets <input type="radio"/> MRP <input type="radio"/> MRP II <input type="radio"/> ERP
7a	Does your organization actively manage inventory with the goal of reducing inventory levels?	<input type="radio"/> Yes <input type="radio"/> No
7b	What is the focus of inventory reduction initiatives?	<input type="radio"/> Internal inventory levels and value <input type="radio"/> Total (end-to-end) supply chain inventory levels and value
8	What drives your organization's forecasting process? (more than one may apply)	<input type="radio"/> Sales & Marketing Opinion <input type="radio"/> Forecasting Techniques <input type="radio"/> S&OP Process <input type="radio"/> CPFR
9	Who is involved in new product design/development?	<input type="radio"/> Marketing <input type="radio"/> Cross-Functional Teams <input type="radio"/> Cross-functional, cross-company teams (e.g., supplier input is solicited during the design process)
10	How does your organization make warehousing and transportation decisions?	<input type="radio"/> Independently <input type="radio"/> Together
11	Does your organization have an interactive website that enables customers to order products/services, track shipments, and communicate directly with customer service?	<input type="radio"/> Yes <input type="radio"/> No
12	What is the focus of your organization's cost reduction initiatives?	<input type="radio"/> Department Budgets <input type="radio"/> COGS <input type="radio"/> Total (end-to-end) supply chain costs